

Report on Company operations in II quarter 2017

- ❖ Income from sale of products is 51,6 million BAM.
- ❖ Net profit for the period is 542 thousand BAM.

1. Profitability table

Profitability table	2017	2016
(in '000 BAM)	I-VI	I-VI
Sales revenue	51.637	45.714
Operating expenses	(51.056)	(44.826)
EBITDA	5.568	6.040
EBIT	988	1.608
Net profit/loss	542	1.173

2. Income statement

Income statement	2017	2016
(in '000 BAM)	I-VI	I-VI
Revenue from sales	51.637	45.714
Cost of goods sold	(19.354)	(18.464)
Gross Profit	32.283	27.249
Administration expenses	(31.703)	(26.361)
Other operating income (expenditures) - net	2.875	801
Financial income (expenditures) - net	(2.467)	(81)
EBIT	988	1.608
Interest	(446)	(435)
Profit/loss before tax	542	1.173
Profit tax	-	-
Net profit/loss	542	1.173
Depreciation	(4.580)	(4.432)
EBITDA	5.568	6.040

3. Balance sheet

Balance sheet	2017	2016
(in '000 BAM)	30.06.	31.12.
NON-CURRENT ASSETS	117.355	114.324
Intangible assets	20.983	19.404
Real estate, facilities and equipment	93.029	91.600
Other tangible non-current assets	448	448
Non-current financial investments	2.887	2.857
Other non-current receivables	-	-
Non-current deferrals	8	15
CURRENT ASSETS	115.742	113.869
Inventory and assets intended for sale	25.658	22.301
Current receivables	76.236	70.521
Current financial investments	8.206	9.075
Cash and cash equivalents	3.820	10.546
VAT-based receivables	480	186
Prepayments and accruals	476	373
TOTAL ASSETS	233.097	228.192
	-	-
EQUITY	160.985	152.858
Shareholders' equity	88.300	78.300
Issue premium	8.542	6.548
Reserves	45.821	45.821
Profit/loss for the reporting year	542	9.476
Unallocated profit/loss from previous years	17.995	13.705
Own stakes and shares purchased	214	(991)
	-	-
NON-CURRENT PROVISIONS	6.079	6.429
Non-current provisions for costs and risks	6.079	6.429
NON-CURRENT LIABILITIES	2.619	5.049
Non-current loans	2.340	4.770
Non-current liabilities based on financial leasing	279	279
CURRENT LIABILITIES	45.762	41.240
Current financial liabilities	25.236	16.635
Liabilities from operations	9.036	12.158
Liabilities based on salaries, compensations and other income of the employees	2.810	5.500
Other liabilities	8.488	4.855
VAT-based liabilities	-	222
Liabilities for other taxes and duties	193	1.870
ACCRUALS AND DEFERRED INCOME	17.651	22.617
TOTAL EQUITY AND LIABILITIES	233.097	228.192

